DIGITAL TRANSFORMATION THE RESEARCH 67% TRANSFORMATION WHAT IS THE PRIORITY OF **1 =**% COST CUTTING YOUR ORGANIZATION **9**% MAINTAINING IN 2020? 5% NOT SURE 55% DOES YOUR **55**% YES, ABSOLUTELY **ORGANIZATION** FEEL THERE IS A **28**% YES, SOMEWHAT **BIG SHIFT** 28% IN ENTERPRISE TECHNOLOGY 1 1% NOT REALLY HAPPENING? 1 1% 6% KIND OF GETTING THERE IS YOUR YES ORGANIZATION TAKING A 42% **CLOUD FIRST** PERSPECTIVE 40% IN ALL FUTURE ****% PROJECTS? 5% NO NOT SURE DO YOU THINK **57%** \$\$\$\$\$\$\$\$\$ THERE IS YES, SOME **25%** MONEY YES, SIGNIFICANTLY IN KEEPING 10% **TECHNOLOGY** ALIVE? 7% NOT SURE 59% SAID A BUSINESS CASE HASN'T WHY DO YOU BEEN MADE TO WHY THEY **59**% SHOULD BE RETIRED THINK **OLDER** 45% SAID IT IS NOT A PRIORITY 45% SYSTEMS WITH SENIOR MANAGEMENT ARE STILL 22% SAID NO ONE OWNS THAT ROLE RUNNING IN YOUR 19% 21% SAID THEIR COMPLIANCE PEOPLE WON'T LET THEM **ORGANIZATION?** 19% SAID THEY'RE NOT SURE 52% MIGRATE TO CLOUD 50% LIFT-AND-SHIFT WHICH OF THESE IS TO CLOUD HAPPENING IN **42%** RETIRING OLD APPS THE NEXT TO SAVE MONEY 12 MONTHS? 29% MERGE 19% NOT SURE YES, KIND OF **27**% YES, ABSOLUTELY **24%** DO YOU HAVE AN **OPEN-SOURCE** NOT SURE 20% TECHNOLOGY STRATEGY? NO 18% DISCUSSING IT NOW

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